

# Our Financial Planning Process

1

# Information Gathering

Understanding your personal and financial circumstances, including your income needs and vision for the future



### Discovery

Identifying and selecting your goals, both short- and long-term 3

## Analysis

Analyzing your current course of action and potential alternative courses of action



### Design

Developing our financial planning recommendations

5

### **Presentation**

Presenting
recommendations
including tax and
retirement
planning,
insurance needs,
education funding
strategies, and
estate planning



### **Implementation**

Implementing our planning recommendations, which involve executing agreed upon strategies and referrals to other professionals, as necessary

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### Monitoring

Monitoring progress and updating or modifying strategies, as necessary